Professional Solicitor Campaign Detail

Professional Solicitor

Name: HERITAGE COMPANY, INC.

Address: 2402 WILDWOOD AVENUE, SUITE 500

SHERWOOD AR

72120-

Phone: (501) 835-5000 **Fax:** (501) 835-3823

FEIN #: 71-0404080

Charitable Organization

Name: AMERICAN ASSOCIATION OF THE DEAF-BLIND

Address: 8630 FENTON STREET, SUITE 121

SILVER SPRING MD

20910-

Phone: (301) 495-4403 **Fax:** (301) 495-4404

FEIN#: 36-3071247

Campaign ID: 3-1095-15

Type of Solicitation: TELEMARKETING

File Date: 3/6/2007

Percentage of Funds - Charitable Organization: 31.00% **Percentage of Funds - Professional Solicitor:** 69.00%

| Revenues | | Expenses | |
|---------------|--------------|--------------------------------------|--------------|
| Telemarketing | \$958,258 | Salaries | \$307,732.00 |
| Direct Mail | \$0.00 | Other Expenses | \$354,339.00 |
| Door-to-Door | \$0.00 | Total Expenses | \$662,071.00 |
| Thrift Stores | \$0.00 | | |
| Internet | \$0.00 | Charitable Org. Paid or Received: | \$296,187.00 |
| Other Revenue | \$0.00 | | |
| Total Revenue | \$958,258.00 | Deficit/Excess: | \$0.00 |

Posted On: Thursday, August 23, 2007